

## Minutes of Dundee Korfbal Club AGM (9/5/15)

92, Arbroath Road, Dundee

**Meeting opened:** 7.50 pm

**Present:** Paul Grocott (Chair), Terri Lloyd (host), Nigel Cooper (minutes), Mary Cooper, Alan Morrison, Steven Morrison, Erwin Oosterhoorn, Fiona Iannetta, Ruth Glancy, Caroline Cohen, Lauren McNair, Michael Nicholson, Alex Pitthouse, Cath Cook.

**Apologies:** Carla Webster (secretary), Caroline Scott, Shane Thornhill, Ross Thomson.

**1. Introduction and thanks.**

**2. Minutes of the last AGM:** Not considered.

**3. Reports from existing committee members:**

Chair: Paul reported that the club had had a good year: membership numbers were up, number of training sessions has doubled, 1<sup>st</sup> team has been promoted back into top division of Scottish League, and 2<sup>nd</sup> & 3<sup>rd</sup> teams had performed well in SKL2/SKLC.

Other officers reports (from the **captain**, **treasurer**, and **development officer**) were circulated but not considered in any depth: there were no matters arising.

**4. Election of Honorary Auditor:** Alisdair Young was proposed (by Alan) and elected to audit the club's accounts.

**5. Membership fees:** The amount charged for training (currently £4/session standard rate, £2.50 for concessions) was discussed in light of the current year's accounts and recent training numbers. It was agreed that the current rates represented good value compared with other sports activities, and should cover expected costs over the next year. The prepayment scheme that saves money for regular attenders (£20 for 6 consecutive weeks) was also left as is, and match fees were set at £20 for the full season or £10 for a half season. The number of free sessions offered to beginners was also discussed, with opinions varying quite widely across those members present. Alan's suggested compromise of reducing the current offer down to 3 free sessions for each beginner was accepted.

**6. Recruitment and development:** The way that the club advertises itself to the outside world was discussed: most people felt that efforts should concentrate on specific recruitment events and publicity (e.g. bi-monthly beginner's sessions, WestFest), rather than on more general publicity. Caroline Scott's efforts as publicity officer over the previous year were praised: the number of new recruits that had come from the club's advertisements on Gumtree was singled out as the biggest success. The disproportionate numbers of male/female, and old/young players was discussed, and it was suggested that new adverts should be targeted primarily at men (e.g. ex-basketball players?) and younger age groups. Improved reporting of events in the media was also desirable (**action:** publicity officer should build up a closer working relationship with DC Thompson).

**7. Child Protection:** Cath reported back from a Child Protection Workshop that she had recently attended on behalf of the club (as current CPO). The focus of the workshop had been to make the CPO role into a more active one: attending junior sessions to observe procedures from time

to time, advertising the role and explaining it (and its importance) to young members using a new CPO/youth section pamphlet as well as on the club's website. The workshop also recommended that all club volunteers should attend an entry level course in Safeguarding and Protecting Children (SPC1). Funds to support attendance on such courses were available from the City Council. The club's policies and procedures for dealing with publicity, privacy, CP concerns, "incidents", and recruitment of volunteers were also reviewed – a potential shortfall being identified in "responding to concerns" – **action:** Cath to look into this and draft something new for committee approval if needed. The need to have (and give) a specific purpose when taking or using photos of children for publicity was stressed.

#### 8. Preparations for Dundee Day

**A:** Volunteers were needed to help out with running the event on the day (May 24). Most people were available and willing to help, and the event was all set to be the biggest and most successful to date (weather permitting).

**B:** T-shirts – Erwin provided a few samples of some generic korfbal T-shirts that his friend had produced for him. The issue of whether and/or how to market these at the tournament (or elsewhere) was discussed. **Action:** samples should be displayed at the registration tent, along with a sign-up form for orders.

9. **Coaching / training issues:** The need to continue having a second weekly training session was discussed and supported by all. A determined effort should be made to make this more of a team training session, something which has proved elusive this year. **Action:** Nigel to seek a continuation of the current year's PPP Let from the council (via SportDundee). The need to appoint and rotate through a team of club (and possibly external) coaches was also discussed and supported by all. **Action:** Nigel to ask two former players (Rosie Henshaw & Graham Robertson) if they could be persuaded to play a part in next year's coaching team.

#### 10. Appointment of Officers:

The following people were elected on to the committee:

Position	Nomination	Nominated by	Seconded by
Chair	Paul Grocott	Steven	Mary
Captain	Mary Cooper	Paul	Steven
Coaching coordinator	Caroline Cohen	Nigel	Ruth
Social Secretary	Lauren McNair	Paul	Mary
(acting*) Secretary	Michael Nicholson	Nigel	Paul
Development Officer	Nigel Cooper	Paul	Alan
Treasurer	Alan Morrison	Paul	Mary
Child Protection Officer	Cath Cook	Paul	Mary
Publicity Officers	Caroine Scott & Alex Pitthouse	Paul	Mary

\* - Michael volunteered to perform the Secretary's role over the Summer, or just until another willing volunteer was found.

11. **AOB:** The issue of team selection was discussed quite openly: while everyone understood what a difficult process this is for all those involved, there was a strong desire for personalised feedback to be given (or at least offered) to all players in all squads.

**12. Presentation of Club Awards:**

- i) Best Team Player was awarded to Alan Morrison.
- ii) Most Improved Player was awarded to Caroline Scott.
- iii) Contribution On and Off the Court was awarded to Ross Thomson.

**Meeting closed:** around 10.30 pm. Paul thanked everyone for attending.

## Captain's report May 2015

On the whole, it's been a successful season for Dundee in the Scottish Korfbal League. In the first part of the season DKC1 finished 2<sup>nd</sup> in division 2, securing a place in division B post-split. Some good performances resulted in a 2<sup>nd</sup> place finish in division B, enabling promotion to division 1 next season (notwithstanding changes in the SKL structure). Highlights included coming from behind to win both matches against Saints 1, an encouraging sign for potentially tougher matches next season.

DKC2 had a mixed season. Before the mid-season split, the squad had a lot of female subs and it was difficult to play settled divisions. This situation was improved somewhat with the addition of DKC3 for the post-split matches, but other factors such as player availability and fixture scheduling also disrupted the 2<sup>nd</sup> team line-up. DKC2 had many competitive matches but sometimes failed to hang on to a lead, something that we can work on for next season. DKC3, normally comprising a mix of 3<sup>rd</sup> team and other players, had some good matches in the brief post-split period including a 5-5 draw against Glasgow 2 and an entertaining 10-10 draw against Saints 2. The total number of non-1<sup>st</sup> team players that played for the 2<sup>nd</sup> and 3<sup>rd</sup> teams this season was 21, which is very encouraging in terms of player recruitment, but also explains some of the lack of team cohesion.

In addition to the league matches, we fielded teams in Perth's pre-season tournament, Edinburgh City's beginners' tournament and the recent SKA cup. I would very much like to thank Ross for all his work organising the 2<sup>nd</sup> and 3<sup>rd</sup> teams this season, and also for his recruitment efforts which led directly to us being able to field DKC3. In addition, I'd like to thank all those people who approach training and matches with a positive, helpful attitude – it really makes a difference! Other highlights from this season include Fe and Carla being awarded the highest number of female MVPs in the SKL, and Kevin, Blair and Stacey all being given MVPs for performances in their first few league matches.

### Challenges for next season:

There are lots of reasons to be optimistic about next season, particularly if we can make headway with some related issues:

For the 1<sup>st</sup> team to be competitive in Division 1, it will be important for the squad to train together at a higher level than at present. This is likely to require some changes to the structure of training sessions, and commitment to training should continue to be a consideration for 1<sup>st</sup> team selection. There are some 2<sup>nd</sup>/3<sup>rd</sup> team players with the potential to challenge for 1<sup>st</sup> team places and who should be given the opportunity to play and develop at this level. As a result, team selection may become slightly contentious, and good communication between the selection committee and club members will be essential. More personalised coaching has previously been identified as beneficial for player development and efforts should be put into achieving this where possible.

For the development of the club, it would be really good if we can maintain DKC3 as a viable team. As well as providing sufficient game time for all club members including new players, this should enable DKC2 to field a reasonably experienced and committed team to hopefully compete at the top end of division 2. The main barrier is likely to be the number of active male players in the club, therefore we should prioritise the recruitment and retention of men over the summer period.

**Mary**

# Dundee Korfball Club AGM (9/5/2015)

## Development Officer's Report

2014/15 has been Dundee's best year so far in terms of both the numbers of people that we've brought through the door, and the number that we have maintained / turned in to regular korfball players. The numbers looked so good at one point in the year that the club felt strong enough to field a third team in the second half of the league - but to be 100% truthful, getting a proper third team out on the three occasions that we had to has proved to be a bit of a challenge. The biggest part of this challenge seems to be in getting men to play, and we will definitely have to revisit this issue before next season starts – we have more than enough women to field three teams, but we rarely get enough men to training to fill two.

2014/15 was also a successful year for junior development, both in terms of recruitment / attendance, and of team-building / competitiveness. Building team spirit was facilitated by the development of a second junior club over in Perth, giving us the opportunity to play three-way games between Dundee, Perth and Blairgowrie.

Development highlights for the year are summarised below:

- (i) Running another successful Summer Tournament (Dundee Day: May 25, 2014), with entrance up from 9 teams in 2013 to 12 in 2014;
- (ii) Successfully running a second Scottish Schools Open Championship on behalf of the SKA (on June 21, 2014). I personally put a lot of effort into this, delivering over 400 kid-hours of coaching at two primary schools over in Perth (Dunbarney and Kinnoull), and two in Angus (Liff and Auchterhouse). As usual though, I failed to get any Dundee based schools to take part. When the big day eventually came, only Kinnoull and Dunbarney managed full teams of their own, but our own Ardler and Blairgowrie "club" kids pumped the Angus numbers up just enough to make it into a 3-way contest. Massive thanks go out to Michael, Terri, Fiona, Caroline, Lauren, Paul, Mary and Erwin, and to the outsiders from Edinburgh (Graham & Lucie) and Glasgow (Steve and Kat), for supporting the event on the day too;
- (iii) Successfully fielding two teams in the first half of the Scottish korfball league, and three in the second. IMHO, this is no mean feat, and a huge amount of thanks must go to Mary and to Ross for managing the squads so successfully;
- (iv) Encouraging several club members to qualify as SKA theory qualified referees, and further developing our theory qualified refs into practicing Level 1/2 referees. Congratulations to Terri Lloyd (now a level 1 ref), Michael Nicholson (level 2), and Fiona, Shane and Paul (all three gaining theory qualifications);
- (v) Growing the numbers of players (especially the number of women) that attend training sessions, and recruiting lots of new players throughout the year. In total, Dundee have introduced 12 new men and 19 new women to the sport this year (between May 2014 and May 2015), and at least 9 of these (Blair, Sean, Kevin, Fiona, Beth, Charlotte, Erin, Ruth & Stacey) have been converted into regular participants. A total of 28 men and 34 women

- have attended at least one training session over the year. Two of sessions set a new club record (at 25 players, up from 22 the year before: admittedly, one of these was for a Dundee 1 vs Dundee 2 league game, but the other one was a genuine training session);
- (vi) Doubling the number of training sessions per week for our adult players. The new sessions at Fintry on Monday evenings have not proved as popular as the Thursday night Ardler sessions, but they have allowed us to recruit several new players, and the venue offers much more space. (The average attendance across 27 sessions at Fintry was 11, while that across 52 Ardler sessions was 18);
  - (vii) “Rescuing” our main kids’ korfball club at Ardler, thanks largely to a reduction in hall hire charges. The kids’ club actually closed down just after Christmas, due to falling attendances and negative equity (we couldn’t cover the previous hall hire costs even by charging £3 per session at this point). But it bounced back on January 22, and hasn’t looked back since (hall costs halved when we told Ardler that we had to quit, and we’ve made a small profit with higher numbers at £2 a session ever since – the average attendance across the 15 sessions since January has been 10). Thanks to all the people that have helped me out with coaching the juniors this year – most notably Terri (there nearly every week), Lauren, Michael, Erwin, Carla, Caroline Scott and Mary;
  - (viii) Attracting a record number of entries for the 2015 version of Dundee Day (15 teams signed up so far for May 24th);

To me, that looks like a fairly impressive list, and I am very, very grateful for all of the hard work that all of our volunteers have put in to achieve these outcomes. If there’s anything that I’ve missed off the list, please forgive me (just like last year, it’s been another long day / week / year)!

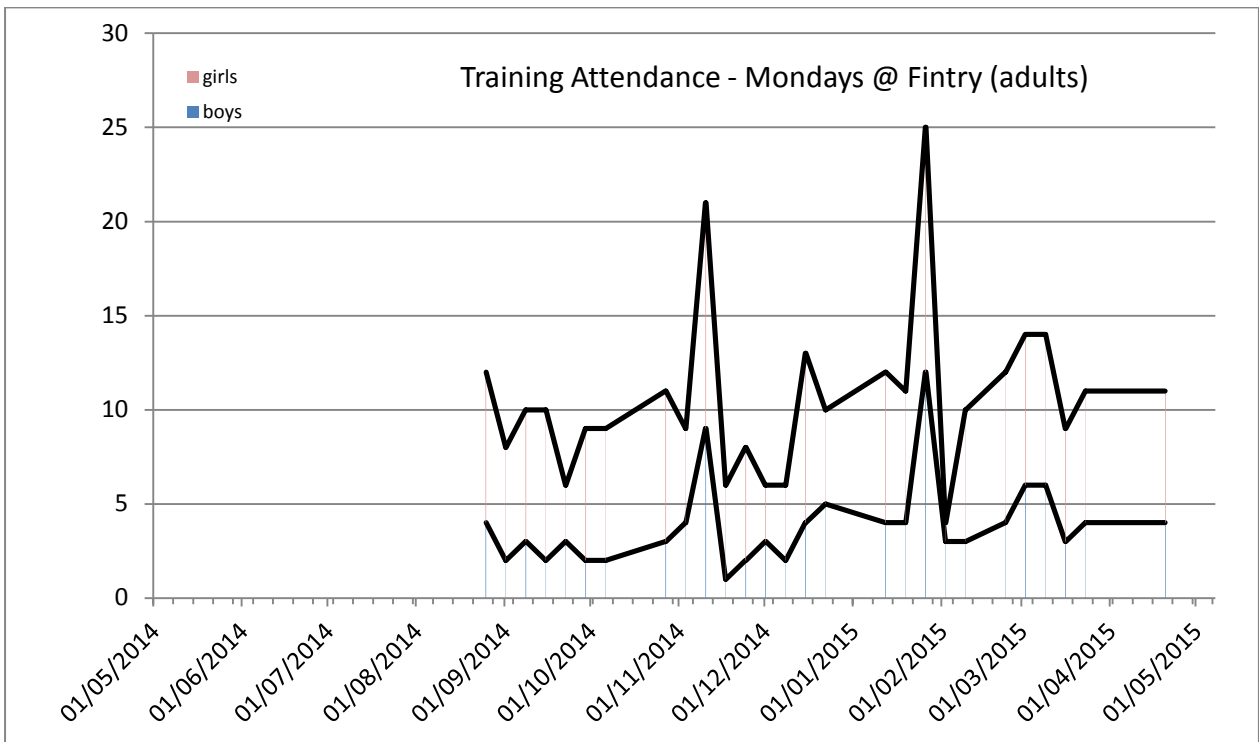
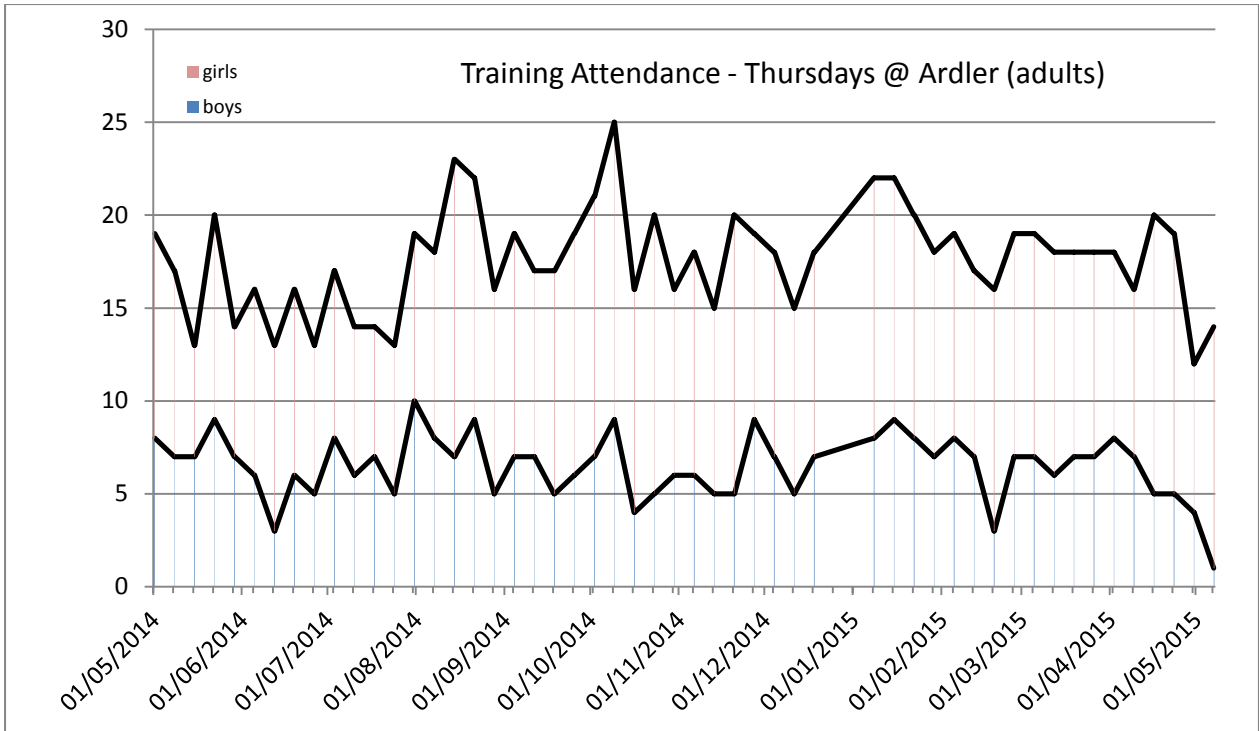
There have also been a few things that we have tried to do but failed this year. I’ve mentioned the near-demise of one of our junior clubs already, but there is much worse news behind that. I have stopped delivering any after-schools clubs, and cut down drastically on the number of schools taster sessions that we deliver (although I did do quite a few up in Blairgowrie and Kirriemuir just before Christmas). Erwin’s efforts up in Blairgowrie have also come to a halt, and in my opinion that is highly regrettable. If we don’t succeed in getting / keeping juniors running up here (with all the “old”/family-type people that we have), there is little chance that the rest of Scotland will ever want to catch us up, and Scottish korfball will not have anywhere near as bright a future as it should have (in most coaches’ opinions, by far the best way to develop high calibre korfball players is to start them young).

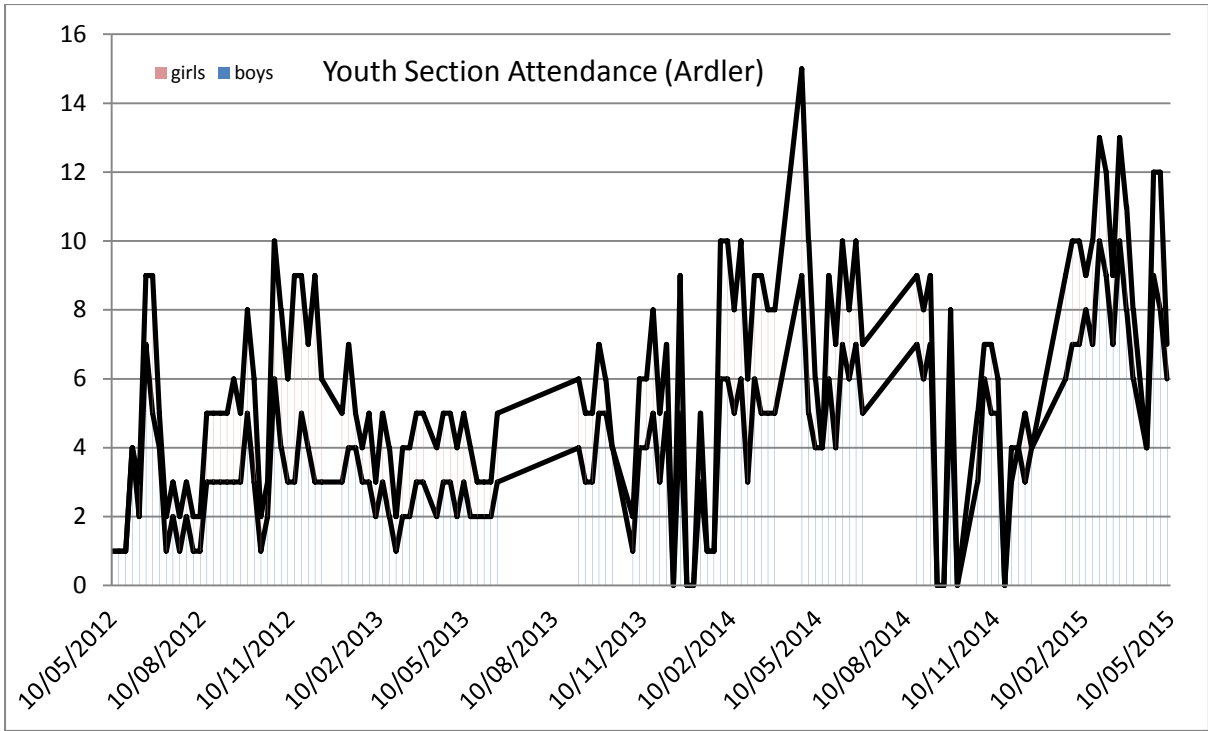
I also remain worried by the number of new people that we seem to lose touch with after a few weeks of training. I still suspect that there is much more that we could, and should, be doing to keep (more) people happy (and turning them into converts). Exactly what that “much more” is, I do not know: but I do know that we still have to keep trying, even if we don’t succeed.

Many thanks for everyone’s support in making this into one of the best korfball clubs in the country.

Nigel

Development Officer, Dundee Korfball Club, 2014-15







**Dundee Korfball Club - Accounts 2014-2015**



<b>Profit &amp; Loss</b>	<b>Year to 31/3/15</b>	
<b>Income:</b>		
Senior Squad Playing & Training Fees	2942.50	
Kids Club Training Fees	646.30	
League Player fees	380.00	
Blairgowrie Training Fees	56.60	
Kit & Clothing payments	515.00	
Grants, Sponsorship & Fundraising	317.00	
Tournament & Sundry income	721.6	
Interest received	0.58	
<b>Total Income</b>	<b>5579.58</b>	
<b>Expenditure:</b>		
Hall Hire - DKC	-4486.54	
hall Hire - Blairgowrie	-244.16	
Equipment	-578.24	
Tournament Fees	-70.00	
Memberships & Subs	-500.00	
Sundry Costs	-160.15	
Training Courses	-25.00	
<b>Total Expenditure</b>	<b>-6064.09</b>	
<b>Club Profit</b>	<b>-484.51</b>	
<b>Balance Sheet</b>		
<b>Current Assets</b>		
Cash in Hand	803.85	
Bank Balance	543.61	
<b>Total Assets</b>		<b>1,347.46</b>
<b>Current Liabilities</b>		
Creditors (Hall hire to pay)	-387.20	
Accruals for hall hire to 31/3 Fintry	-598.00	
Deferred income	-70.00	
<b>Total Liabilities</b>		<b>-1,055.20</b>
<b>Net Assets</b>		<b>292.26</b>
Current Year Profit	-484.51	
prior year Profit	776.77	
<b>Profit &amp; Loss</b>		<b>292.26</b>
	<i>check</i>	0.00
<b>Bank Rec</b>		
Balance per BS	543.61	
Add cash/cheques not presented		
Less payments not cleared	842.53	
<b>Balance</b>	<b>1,386.14</b>	
Per Bank statement	1386.14	

## **Treasurers Report**

### **Year to 31<sup>st</sup> March 2015**

The club recorded a loss in the year of £484.51. Despite this the overall position for the club remains positive with a retained profits balance of £292. However, without improvement current losses are unsustainable.

There have been increased running costs in the year as a result of the addition of the second training session at Fintry and additional matches for the 3<sup>rd</sup> team hosted in Dundee venues.

We have fallen short on recovering the costs of hall hire for training and matches during the year.

The Monday sessions in particular have struggled from low turn outs, although are forecast to break even if current numbers continue in 2015-16.

It should be noted that in the last few months we have enjoyed reduced hire rates which will continue to benefit us in the 2015-16 year.

The revenues have been relatively evenly split between the first 6 months and 2<sup>nd</sup> 6 months of the year although in the second half we offered a significant increase in number of free sessions to a number of newcomers. This will hopefully lead to increased longer term income.

In the year, we supported the Blairgowrie Kids Group. This was unsuccessful for us as the result of the theft of several weeks payments. The Blairgowrie club therefore lost DKC £187 in the year. We have ceased support for this club in the year and this loss is not expected to continue.

In the year, we recovered our £200 grant from DCC in relation to Dundee Day, however there was a drop in receipts from sponsorship and fund raising to just £117 (2013/14 – c. £600 including Breedon Aggregates Sponsorship). Thanks to Chris Moffat for his Car Boot Sale which was the biggest contributor.

### **Outlook and proposals**

Maintaining current attendances and maintaining current hall hire costs should ensure the club remains on a strengthening financial footing.

Unless there is significant change in our income, there is no opportunity to reduce the cost of training at present, however, I see no urgent requirement to increase the cost or remove our existing 6 for 5 offer.

I propose that we reduce the introductory offer to 3 instead of 5 free sessions. This should still offer a chance for players to get a better feel for the game but reduce the number of free sessions given.

We need to look at more pro-active fund raising opportunities. All thoughts welcome. We should set a target for annual fund raising to keep ourselves focussed on it. We should budget to recover £500 per annum from Sponsorship or fund raising opportunities.

We need to ensure a clear understanding of the player subscriptions for league games. Collecting this money was difficult and many players who have only recently joined the club have not been charged for occasional appearances in the second half of the season. We need to understand the SKA membership costs for next season before confirming players fees for 2015/2016.

***Alan Morrison***

***Treasurer***

***4<sup>th</sup> May 2015***